



**FRANKLIN COUNTY AREA
UNITED WAY, INC.**

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITOR'S REPORT**

Years Ended June 30, 2021 and 2020

FRANKLIN COUNTY AREA UNITED WAY, INC.
FINANCIAL REPORT

	Page
INDEPENDENT AUDITOR’S REPORT	1
BASIC FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statements of Activities:	
For the Year Ended June 30, 2021	4
For the Year Ended June 30, 2020	5
Statements of Functional Expenses:	
For the Year Ended June 30, 2021	6
For the Year Ended June 30, 2020	7
Statements of Cash Flows	8
Notes to Financial Statements	9

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
FRANKLIN COUNTY AREA UNITED WAY, INC.

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of **FRANKLIN COUNTY AREA UNITED WAY, INC.**, a nonprofit organization (the Organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the financial statements, the Organization adopted new accounting guidance as issued by the Financial Accounting Standards Board under Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers* (Topic 606). Our opinion is not modified with respect to this matter.

Other Matter - 2020 Financial Statements

The financial statements as of June 30, 2020, were audited by Hochschild, Bloom & Company LLP who merged with Sikich LLP as of January 1, 2021, and whose report dated February 24, 2021, expressed an unmodified opinion on those statements.

Sikich LLP

St. Louis, Missouri
June 6, 2022

FRANKLIN COUNTY AREA UNITED WAY, INC.
STATEMENTS OF FINANCIAL POSITION

	June 30	
	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 161,175	338,965
Restricted cash	274,782	44,844
Investments	254,973	206,384
Unconditional promises to give, net	250,711	307,140
Accrued interest receivable	427	789
Total Current Assets	942,068	898,122
Long-term Investments	-	45,469
Fixed Assets		
Equipment	13,579	16,960
Less - Accumulated depreciation	9,119	10,383
Total Fixed Assets	4,460	6,577
Total Assets	\$ 946,528	950,168
 LIABILITIES AND NET ASSETS		
Current Liabilities		
Allocations payable	\$ 501,004	545,064
Payable to United Way of Greater St. Louis	28,961	42,466
Compensated absences	4,462	3,208
Total Current Liabilities	534,427	590,738
Net Assets		
Without donor restrictions:		
Designated by the Board for emergencies	42,485	7,446
Undesignated	94,834	-
With donor restrictions	274,782	351,984
Total Net Assets	412,101	359,430
Total Liabilities And Net Assets	\$ 946,528	950,168

FRANKLIN COUNTY AREA UNITED WAY, INC.
STATEMENT OF ACTIVITIES

	For The Year Ended June 30, 2021		
	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES			
Donations and pledges	\$ 1,116,604	14,866	1,131,470
Less - Uncollectible pledges	23,193	-	23,193
Net Donations	1,093,411	14,866	1,108,277
Fundraising events, less cost of direct benefit to donors of \$12,518 in 2021	40,689	-	40,689
Other revenue	28,794	-	28,794
Net investment return	3,129	-	3,129
Net assets released from restrictions	92,068	(92,068)	-
Total Revenues	1,258,091	(77,202)	1,180,889
ALLOCATIONS AND EXPENSES			
Program services:			
Funds awarded to agencies	905,175	-	905,175
Other program services:			
Allocations to agencies	25,359	-	25,359
Community services	48,028	-	48,028
Total Program Services	978,562	-	978,562
Supporting services:			
Management and general	78,716	-	78,716
Fund raising expenses	70,940	-	70,940
Total Supporting Services	149,656	-	149,656
Total Allocations And Expenses	1,128,218	-	1,128,218
CHANGE IN NET ASSETS	129,873	(77,202)	52,671
NET ASSETS, JULY 1, 2020	7,446	351,984	359,430
NET ASSETS, JUNE 30, 2021	\$ 137,319	274,782	412,101

FRANKLIN COUNTY AREA UNITED WAY, INC.
STATEMENT OF ACTIVITIES

For The Year Ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
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REVENUES

Donations and pledges	\$ 1,042,141	72,849	1,114,990
Less - Uncollectible pledges	34,955	-	34,955
Net Donations	1,007,186	72,849	1,080,035
Fundraising events, less cost of direct benefit to donors of \$23,295 in 2020	66,952	-	66,952
Other revenue	13,208	-	13,208
Net investment return	6,140	-	6,140
Net assets released from restrictions	86,755	(86,755)	-
Total Revenues	1,180,241	(13,906)	1,166,335

ALLOCATIONS AND EXPENSES

Program services:

Funds awarded to agencies	1,025,000	-	1,025,000
Other program services:			
Allocations to agencies	34,804	-	34,804
Community services	37,352	-	37,352
Total Program Services	1,097,156	-	1,097,156

Supporting services:

Management and general	70,026	-	70,026
Fund raising expenses	75,985	-	75,985
Total Supporting Services	146,011	-	146,011
Total Allocations And Expenses	1,243,167	-	1,243,167

CHANGE IN NET ASSETS	(62,926)	(13,906)	(76,832)
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NET ASSETS, JULY 1, 2019	70,372	365,890	436,262
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NET ASSETS, JUNE 30, 2020	\$ 7,446	351,984	359,430
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FRANKLIN COUNTY AREA UNITED WAY, INC.
STATEMENT OF FUNCTIONAL EXPENSES

	For The Year Ended June 30, 2021							Total
	Program Services			Supporting Services				
	Allocations	Community Services	Total Program	Management And General	Fund Raising	Direct Benefit To Donors	Total Support	
Funds awarded to agencies	\$ 905,175	-	905,175	-	-	-	-	905,175
Personnel costs:								
Salaries	16,508	34,442	50,950	40,750	20,330	-	61,080	112,030
Employee benefits	4,089	8,529	12,618	10,091	5,034	-	15,125	27,743
Total Personnel Costs	20,597	42,971	63,568	50,841	25,364	-	76,205	139,773
Other expenses:								
Administrative Services - Contract Fees	970	2,026	2,996	2,397	1,196	-	3,593	6,589
COVID-19 assistance	2,000	-	2,000	-	-	-	-	2,000
Depreciation	-	-	-	2,117	-	-	2,117	2,117
Equipment maintenance	88	174	262	436	174	-	610	872
General office	270	-	270	3,011	681	-	3,692	3,962
Insurance	-	-	-	4,546	-	-	4,546	4,546
Local travel	270	527	797	496	322	-	818	1,615
Materials, ads, events, and supplies:								
Campaign related	-	-	-	-	35,174	6,696	41,870	41,870
Noncampaign related	336	672	1,008	1,142	537	-	1,679	2,687
Occupancy	644	1,288	1,932	3,220	1,288	5,822	10,330	12,262
Postage	-	-	-	56	1,064	-	1,120	1,120
Professional fees	-	-	-	9,825	4,844	-	14,669	14,669
Telephone	184	370	554	629	296	-	925	1,479
Total Other Expenses	4,762	5,057	9,819	27,875	45,576	12,518	85,969	95,788
Less - Expenses included with revenues on the statement of activities	-	-	-	-	-	12,518	12,518	12,518
Total Expenses Included In The Expense Section Of The Statement Of Activities	\$ 930,534	48,028	978,562	78,716	70,940	-	149,656	1,128,218

See notes to financial statements

FRANKLIN COUNTY AREA UNITED WAY, INC.

STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended June 30, 2020

	Program Services			Supporting Services				Total
	Allocations	Community Services	Total Program	Management And General	Fund Raising	Direct Benefit To Donors	Total Support	
Funds awarded to agencies	\$ 1,025,000	-	1,025,000	-	-	-	-	1,025,000
Personnel costs:								
Salaries	15,033	25,335	40,368	37,451	26,106	-	63,557	103,925
Employee benefits	4,039	6,806	10,845	10,061	7,013	-	17,074	27,919
Total Personnel Costs	19,072	32,141	51,213	47,512	33,119	-	80,631	131,844
Other expenses:								
Contract fees	1,053	1,774	2,827	2,622	1,828	-	4,450	7,277
COVID-19 assistance	12,427	-	12,427	-	-	-	-	12,427
Depreciation	-	-	-	1,012	-	-	1,012	1,012
Equipment maintenance	314	459	773	1,039	604	-	1,643	2,416
General office	-	-	-	2,980	838	-	3,818	3,818
Insurance	-	-	-	3,847	-	-	3,847	3,847
Local travel	393	763	1,156	947	792	-	1,739	2,895
Occupancy	837	1,224	2,061	2,769	1,610	5,887	10,266	12,327
Postage	-	-	-	71	1,340	-	1,411	1,411
Printing and advertising	-	-	-	498	-	-	498	498
Professional fees	-	-	-	5,058	2,154	-	7,212	7,212
Special event supplies and meals	-	-	-	-	32,539	17,408	49,947	49,947
Supplies	326	456	782	769	534	-	1,303	2,085
Telephone	382	535	917	902	627	-	1,529	2,446
Total Other Expenses	15,732	5,211	20,943	22,514	42,866	23,295	88,675	109,618
Less - Expenses included with revenues on the statement of activities	-	-	-	-	-	23,295	23,295	23,295
Total Expenses Included In The Expense Section Of The Statement Of Activities	\$ 1,059,804	37,352	1,097,156	70,026	75,985	-	146,011	1,243,167

See notes to financial statements

FRANKLIN COUNTY AREA UNITED WAY, INC.
STATEMENTS OF CASH FLOWS

	For The Years Ended June 30	
	2021	2020
INCREASE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH		
Cash flows from operating activities:		
Change in net assets	\$ 52,671	(76,832)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	2,117	1,012
Bad debt expense	(11,762)	12,796
(Increase) decrease in:		
Pledge receivable	68,191	38,379
Accrued interest receivable	362	9
Increase (decrease) in:		
Allocations payable	(44,060)	6,058
Payable to United Way of Greater St. Louis	(13,505)	(3,589)
Compensated absences	1,254	(1,602)
Total Adjustments	2,597	53,063
Net Cash Provided By (Used In) Operating Activities	55,268	(23,769)
Cash flows used in investing activities:		
Reinvestment of interest on certificates of deposit	(3,120)	(4,637)
Purchase of property and equipment	-	(3,527)
Net Cash Provide By (Used In) Operating Activities	(3,120)	(8,164)
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH	52,148	(31,933)
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH, JULY 1	383,809	415,742
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH, JUNE 30	\$ 435,957	383,809
Reconciliation of cash, cash equivalents, and restricted cash to specific assets on the statements of financial position:		
Cash and cash equivalents	\$ 161,175	338,965
Restricted cash	274,782	44,844
Total	\$ 435,957	383,809

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies consistently applied by **FRANKLIN COUNTY AREA UNITED WAY, INC.** (the Organization) in the preparation of the accompanying financial statements are summarized below:

Organization

FRANKLIN COUNTY AREA UNITED WAY, INC. (the Organization) is a not-for-profit corporation organized under the laws of the State of Missouri. The mission of the Organization is to seek to enhance the quality of life in the expanding community by uniting and inspiring people to contribute time, talent, and resources that facilitate and support the widespread delivery of essential health and human services. The Organization's goal is to build better communities by providing health and human services in four core areas: 1) Providing emergency assistance to those in need, 2) nurturing and protecting children and young people, 3) caring for the elderly and disabled, and 4) strengthening families. These services improve the quality of life for all of the citizens of the Franklin County Area. Our communities become stronger and healthier, our neighborhoods safer, and our residents better citizens.

Program Services

Allocations -- Provides for the judicious allocation of United Way resources to member agencies and to assist those agencies in providing needed social services to the region.

Community services -- Provides direct assistance to the community for individuals and nonprofit social service organizations in the procurement and delivery of human services and provide direct management and advisory assistance to United Way member agencies.

Basis of Accounting

These financial statements are prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities. Revenues and expenses are recognized in the period in which they are earned or incurred.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions -- Net assets available for use in general operations and not subject to donor restrictions.

From time to time, the Board of Directors designates a portion of the funds without donor restrictions for specific purposes, which makes the funds unavailable for use at management's discretion.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets (Continued)

Net Assets With Donor Restrictions -- Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Management considers the estimates of the allowances for uncollectible pledges to be a critical accounting policy requiring extensive subjective judgments. Management bases these estimates on historical experience and other assumptions believed to be reasonable under the circumstances. Because of the inherent uncertainties in estimating the allowance for uncollectible pledges, it is at least reasonably possible that the estimates used will change within the near term.

Revenue Recognition

Donations: Donations and pledges are recognized when cash, securities, or other assets; an unconditional promise to give; or notification of beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. There were no conditional contributions as of June 30, 2021 or 2020.

Contributions are recognized as revenue when they are received or unconditionally pledged. Revenues are reported in net assets without donor restrictions, unless use of the related assets is limited by the donor-imposed restrictions. Donor-restricted contributions and grants whose restrictions are met within the same year as received are reflected in the change in net assets with donor restrictions. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions.

Allowances are provided for pledges estimated to be uncollectible. All promises to give are considered highly collectible within 12 months from the date the gift was pledged.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Unconditional promises to give are all expected to be collected in the following fiscal year and were computed as follows:

	June 30	
	2021	2020
Unconditional promises to give	\$ 273,904	342,095
Less - Allowance for uncollectible pledges	<u>23,193</u>	<u>34,955</u>
Unconditional Promises To Give, Net	<u>\$ 250,711</u>	<u>307,140</u>

Fundraising: The Organization conducts special events in which a portion of the gross proceeds paid by the participants represents payments for the direct costs of the benefits received by the participant at the event - the exchange component, and a portion represents a contribution to the Organization. The fair value of the benefits received by the participants at special events is measured at the actual cost to the Organization. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The performance obligation is satisfied upon the commencement of the special event. The event fee is set by the Organization. Revenue recognized at a point in time during 2021 was \$40,689.

Significant Judgments: There are no significant judgments involved in the recognition of revenue at a point in time based on the delivery of services.

Contract Assets and Liabilities: The timing of revenue recognition, billings and cash collections result in billed accounts receivable (contract assets) and deferred revenue (contract liabilities) on the statement of financial position. Contract liabilities are released as the performance obligations are met. There were no contract assets or liabilities as of June 30, 2021 and 2020.

Fixed Assets

Property and equipment over \$1,500 are carried at cost or, if donated, at fair values on the date of donation. Depreciation is computed on the straight-line method using asset lives ranging from 5 to 10 years for equipment.

Depreciation for the years ended June 30, 2021 and 2020 amounted to \$2,117 and \$1,012, respectively.

Cash, Cash Equivalents, and Restricted Cash

The Organization considers all cash and highly liquid financial instruments available for current use with an initial maturity of three months or less to be cash and cash equivalents. Cash and highly liquid financial instruments restricted for the Flood Campaign, COVID, and other long-term purposes are excluded from this definition.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash, Cash Equivalents, and Restricted Cash (Continued)

The Organization maintains its cash and cash equivalent balances in financial institutions, which at times may exceed federally insured limits. As of June 30, 2021 and 2020, the balances were fully secured. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

Investments

Investments are recorded at cost, or if donated, at fair value on the date of donation. Net investment return is reported in the statements of activities and consists of interest income.

Investments consist entirely of certificates of deposit held at various local banks. These certificates of deposit all have maturity dates of more than three months and are stated at cost when purchased by the Organization. In addition, all certificates of deposit are insured by the FDIC.

Functional Expenses

The Organization allocates its expenses on a functional basis among its program services (allocations and community services) and supporting services (management and general and fund raising). Expenses that can be identified with a specific program and support service are allocated directly according to their natural expenditure classification. Administrative services and other expenses that are common to several functions are allocated by various statistical bases used in conjunction with the Organization's cost allocation plan.

Functional Expenses

The expenses that are allocated include the following:

<u>Expense</u>	<u>Method Of Allocation</u>
Salaries and benefits	Time and effort
Occupancy	Square footage
Contract fees	Time and effort
Equipment maintenance	Time and effort
Local travel	Time and effort
Supplies	Time and effort
Telephone	Time and effort

Compensated Absences

The Organization's full-time employees generally earn vacation monthly based upon their length of service to the Organization. Employees who are separated from service are compensated for vacation accrued up to the date of separation, up to a maximum of 120 hours. Sick leave is accumulated based on length of service and is available only to provide compensation during periods of illness. No portion of sick leave is payable to the employee upon termination, therefore, no liability is reported for sick leave.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been included in the accompanying financial statements. The Organization has also been classified as an entity that is not a private foundation.

New Accounting Pronouncements

As of July 1, 2020, the Organization adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, as amended by ASU 2020-05, which supersedes or replaces nearly all U.S. GAAP revenue recognition guidance. This standard establishes a new contract and control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time, and expands disclosures about revenue. ASU 2014-09 has been applied under the modified retrospective method of transition. The new guidance was applied using the practical expedient that allows the guidance to be applied only to contracts that were not completed as of July 1, 2020. The adoption of this new accounting pronouncement did not have a material impact on the financial statements.

In February 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-02, *Leases (Topic 842)* (ASU 2016-02), to increase the transparency and comparability about leases among entities. The new guidance requires lessees to recognize a lease liability and a corresponding lease asset for virtually all lease contracts. It also requires additional disclosures about leasing arrangements. ASU 2016-02, as amended by ASU No. 2020-05, is effective for non-public entities for fiscal years beginning after December 15, 2021. ASU 2016-02 originally specified a modified retrospective transition method which requires the entity to initially apply the new lease standard at the beginning of the earliest period presented in the financial statements. In July 2018, FASB issued ASU No. 2018-11, *Leases (Topic 842): Targeted Improvements*, providing a second, optional transition method which allows the entity to apply the new standard at the adoption date and recognize a cumulative-effect adjustment to the opening balance of net assets in the period of adoption. The Organization is currently assessing the impacts of this new standard, including the two optional transition methods.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958)*, which is effective for fiscal years beginning after June 15, 2021, with early adoption permitted, and is intended to improve transparency in the reporting of contributed nonfinancial assets, also known as gifts in-kind, for not-for-profit organizations. The ASU requires a not-for-profit organization to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash or other financial assets, along with expanded disclosure requirements. Management is currently assessing the impact of this new standard, however it does not expect this ASU to have a significant impact on the Organization's financial statements.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise of following:

	June 30	
	2021	2020
Cash and cash equivalents	\$ 161,175	338,965
Investments	254,973	206,384
Unconditional promises to give, net	250,711	307,140
Accrued interest receivable	427	789
Total Financial Assets	667,286	853,278
Less - Amounts not available to be used within one year:		
Amounts designated by the Board for specific purposes	42,485	7,446
Financial Assets Available To Meet Cash Needs For		
General Expenditures Within One Year	\$ 624,801	845,832

It is the policy of the Organization to develop and maintain a targeted operational reserve of net assets without restrictions that represent 35% of unrestricted community distributions and operating expenses, within an operating range of 25% to 45%. For June 30, 2021, the projected reserves without restrictions amounted to \$532,182 which was 40.21% of operating expenses. For June 30, 2020, the projected reserves without restrictions amounted to \$592,882 which was 43.63% of operating expenses.

3. DONATED SERVICES AND FACILITY

The Organization received donated service from a variety of unpaid volunteers assisting the Organization in providing management and programmatic services. However, no amounts have been recognized in the accompanying statement of activities because the criteria for recognition of such volunteer effort under accounting standards has not been satisfied. Contributions of material and equipment are recorded as support at their estimated fair value. Such donations are reported without donor restrictions unless the donor has restricted the donated assets to a specific purpose.

The use of the Organization's facilities has been donated by the City of Washington, Missouri. The estimated rental value of these facilities for the years ended June 30, 2021 and 2020, amounted to \$5,400 each year and has been reflected in the accompanying financial statements in other revenue with a like amount included in occupancy expense. There is not a long-term lease associated with the use of these facilities.

The Organization also received \$6,000 of consulting services during 2021 which is reflected in other revenue on the statement of activities.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

4. PROGRAM SERVICES

Following is a list of payments made to the Organization's member agencies:

	For The Years Ended June 30	
	2021	2020
Loving Hearts Outreach	\$ 92,000	92,000
Washington Emergency Relief Fund	62,800	62,800
Catholic Family Svs (Family Wellness)	61,500	61,500
Four Rivers Area Family YMCA	50,000	50,000
OATS, Inc.	48,125	60,000
Exceptional Equestrians	43,800	48,000
Agape House	39,800	39,800
Empac Group (Sheltered Workshops)	35,140	43,800
Aging Ahead (MEAAA)	31,535	39,300
Dental Network	30,000	30,000
Rainbow Activity Center	27,825	30,000
Crider Health Center (Compass Health)	27,720	34,500
Meramec Community Mission	25,600	25,600
ALIVE	22,900	22,900
Boy Scouts of America	22,600	25,000
Union Food Pantry	22,100	22,100
Community Outreach	22,000	22,000
Grace's Place	20,000	20,000
Legal Services of Eastern Missouri	18,000	18,000
CASA	14,900	14,900
Tri-County Community Senior Center, Inc.	13,800	17,200
Heartland Independent Living Center	13,700	15,000
TEMCO, Inc.	13,600	17,000
Childrens Advocacy Program	13,600	13,600
Girl Scouts of Eastern Missouri	12,500	12,500
Meals-on-Wheels	12,470	13,600
Community Response for Children	12,000	12,000
Buddies Not Bullies (Portals)	10,700	10,700
Lutheran Family & Childrens Services of MO	10,000	10,000
St. Peter's UCC Food Pantry	10,000	10,000
VOYCE (Long Term Care Ombudsman)	9,585	12,000
Franklin County 4-H Clubs	9,500	9,500
ABiLITY	9,275	11,600
Backpack Program	8,000	8,000
Sullivan Emergency Assistance Fund	8,000	8,000
American Red Cross	6,000	6,000
Turning Point	6,000	6,000
Children's Summer Reading Program	5,000	5,000
County Seat Senior Center	3,100	6,000
City of Washington - Summer Youth Program	-	4,600
Emergency Fund	-	4,000

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

4. PROGRAM SERVICES (Continued)

	For The Years Ended June 30	
	2021	2020
YMCA Community Literacy Council	-	3,000
New Haven Community Center	3,000	3,000
Franklin County FFA	2,500	2,500
New Haven Senior Center	(2,500)	10,000
Community Grants	-	6,000
Gerald Senior Center, Inc.	(3,000)	5,000
Henry Hartbauer Award	-	1,000
Society of St. Vincent De Paul	-	20,000
	\$ 905,175	1,025,000

Approximately one-half of the current year allocation was paid by June 30, 2021. The balance of the allocations are payable in September 2021 and December 2021. The total to be paid after June 30, 2021 and 2020, amounted to \$501,004 and \$545,064, respectively, and is shown as allocations payable on the accompanying statements of financial position.

5. ADMINISTRATIVE SERVICES AGREEMENT

The Organization entered into an administrative services agreement with the United Way of Greater of St. Louis, Inc. (UWGSL) on June 1, 1995 and subsequently renewed it on June 1, 2020. The agreement will continue for a period of ten years. UWGSL provides certain administrative services to the Organization in connection with the fund raising efforts of the Organization in exchange for a percentage of monthly receipts. Following is a summary of transactions related to this administrative services agreement:

	For The Years Ended June 30	
	2021	2020
Expenses paid by UWGSL on behalf of the Organization	\$ 119,613	119,537
Collections paid to UWGSL for administrative services	(126,202)	(126,814)
In-kind Donation (Contract Fee)	\$ (6,589)	(7,277)

Since the collections paid to UWGSL for administrative services were greater than the expenses paid by UWGSL on behalf of the Organization, there was no in-kind donation for the years ended June 30, 2021 and 2020.

FRANKLIN COUNTY AREA UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS

8. NET ASSETS

Net assets with donor restrictions are available for the following purposes or periods:

	For The Years Ended June 30	
	2021	2020
Flood campaign	\$ 7,575	7,575
COVID campaign	1,880	3,630
Homeless	20	-
For subsequent year's activities	<u>265,307</u>	<u>340,779</u>
Total	<u>\$ 274,782</u>	<u>351,984</u>

9. BENEFIT PLAN

The Organization also has a 403(b) plan. For those participants who are no longer accruing benefits, the Executive Committee approved an increase in the Organization's contributions to the 403(b) plan effective January 1, 2019. The Organization provides a matching contribution of 100% of Elective Deferrals up to 3% of compensation. The Organization will also make qualified nonelective contributions equal to 4% of eligible compensation to active participants plus an additional contribution of \$21 each pay date. Beginning January 1, 2020, the \$21 per pay period contribution was eliminated, and an annual contribution of \$500 was added for eligible employees. The Organization contributed \$7,677 and \$6,495 to this plan for the years ended June 30, 2021 and 2020, respectively.

10. RELATED PARTY TRANSACTIONS

Contributions from Board members for the years ended June 30, 2021 and, 2020 totaled \$14,412 and \$21,155, respectively.

11. SUBSEQUENT EVENTS

The Organization's management has evaluated subsequent events through March XX, 2022, the date which the financial statements were available for issuance.